



THE CHALLENGE

The client needed to onboard a team of 30 Cloud engineers over a three month period and were struggling with capacity in the existing TA team.

THE SOLUTION

Using our Cirrus product we embedded two TA's to the clients internal team. Both resources worked solely for the client for a three month period. During this time they liaised directly with the Hiring managers and HR contacts coordinating interviews, offers and feedback.

SUMMARY

28 engineers onboarded over a three month period. £8k saving per hire compared to 20% (industry standard for high end tech roles).

The success of this project means we are now discussing another similar project for Q3 this year.



REGAL CLOUD

CASE STUDY

Global Leader in Cloud and Digital Transformation

28



HIRES

£88K



COST SAVINGS BASED COMPARED
20% (OVER A 3 MONTH PERIOD)

PROJECTED ANNUAL SAVINGS OF
£352,000

"We had a number of urgent customer projects to deliver to, meaning we needed to scale our Cloud teams at a fast pace with high quality engineers. Regal's Cirrus was the ideal solution for this and we signed up for a three month engagement. They quickly assigned two talent partners who embedded themselves in the team and started to build relationships with hiring managers and HR contacts. The understanding of the cloud market and the ability to quickly identify suitable talent ensured we exceeded our hiring targets for Q1. This was a real success and we are already in discussions for a similar project with Regal Cloud for later this year. The feedback from the business was fantastic and I would not hesitate to recommend Regal Cloud to anyone looking to scale a team at pace."